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*Substantive Legal Issues and Fundamental
Approaches to the Practice of Law*

January 23-25, 2004

Loews Santa Monica Beach Hotel

PROGRAM SPOTLIGHT *Refer to Program Descriptions for details*

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PROGRAM DESCRIPTIONS

1 [LP] Friday, January 23 8:30 am - 9:30 am

Current Events in Legal Ethics

Get an up-to-the-minute report on current case law, statutes, and new rules of conduct in both the Federal and State arenas. Find out how they may affect your practice.

MCLE: 1 Hour Legal Ethics

2 [TE] Friday, January 23 8:30 am - 9:30 am

FLPs: Is It Time for a Recall?

Our panelists focus on recent developments affecting family partnerships and LLCs and present planning ideas and strategies to address recent case rulings.

MCLE: 1 Hour; 1 Hour Legal Specialization in Estate Planning

3 [RP] Friday, January 23 8:30 am - 9:30 am

Current Issues in Home Buying

Hear California Association of Realtors (CAR) counsel discuss current issues in California residential real estate acquisition and sale, including the CAR forms and predatory lending. Also, Department of Real Estate counsel discuss disciplinary issues.

MCLE: 1 Hour

4 [TX] Friday, January 23 8:30 am - 9:30 am

What an Attorney Should Know Before Organizing a Nonprofit Corporation

Tax status, governance issues, and purposes are some of the things an attorney should consider before organizing a nonprofit corporation. Find out what you need to know about these issues.

MCLE: 1 Hour; 1 Hour Legal Specialization in Taxation Law

5 [IP] Friday, January 23 8:30 am - 9:30 am

The Ten Things Every Corporate Attorney Should Know About IP

This overview of key intellectual property issues will help corporate counsel identify critical issues and take initial steps to protect their clients' interests.

MCLE: 1 Hour

6 [SS] Friday, January 23 9:45 am - 11:45 am

Advanced Trial Preparation and Advocacy Practice

Are you getting the best results for your clients in mediation? Frustrated with the negotiation process? Three skilled negotiators describe a winning approach, covering opening strategies, counter-proposals, and how to avoid leaving money on the table.

MCLE: 2 Hours

7 [FL] Friday, January 23 9:45 am - 11:45 am

Paternity Litigation

Our panel explores California's complicated statutory scheme of paternity, focusing on how to establish paternity and/or defend against paternity claims that may not reflect the biological truth.

MCLE: 2 Hours; 2 Hours Legal Specialization in Family Law

8 [IN] [RP] Friday, January 23 9:45 am - 11:45 am

Cross-Border Real Estate Transactions

Gain an overview of planning considerations and issues arising in cross-border transactions, whether they involve foreign investors in U.S. real estate or U.S. investors in foreign real estate.

MCLE: 2 Hours

9 [EL] Friday, January 23 9:45 am - 11:45 am

Current Environmental Issues in California Indian Country

Explore current environmental, natural resource, and/or cultural resource protection and jurisdictional issues of interest and relevance to practitioners working in and around Indian reservations in California.

MCLE: 2 Hours

10 [TX] Friday, January 23 9:45 am - 11:45 am

Tiptoeing Through the Minefields—Unique Planning for Individuals with Special Needs: Medi-Cal Planning and Special Needs Trusts

Elderly or terminally ill clients and families with disabled children require special planning strategies. Learn how to protect their estate assets without spending down, negotiate the tangled web of Medi-Cal requirements, and implement special needs trusts.

MCLE: 2 Hours; 2 Hours Legal Specialization in Taxation Law

11 [BL] Friday, January 23 9:45 am - 11:45 am

The Hottest Issues in Cyberspace Law

Review the year's most significant developments in this fast-changing area, including the financial privacy bill; anti-spam legislation; recent court cases, such as sex.com and the DeCSS decisions; the ACCOPS Act; and the Amber Act indictment.

MCLE: 2 Hours

12 [SS] Friday, January 23 1:45 pm - 2:45 pm

Collaborative Lawyering—New Frontiers: Expanding the Role of Appropriate Dispute Resolution Beyond Divorce

Explore the application of collaborative lawyering to business, real estate, probate, and other areas. Can our current adversarial system be replaced with one where solutions fit the needs and interests of the parties?

MCLE: 1 Hour Legal Ethics

13 [CL] Friday, January 23 1:45 pm - 2:45 pm

The Basics of Parole Revocation Defenses

Learn the basics of representing defendants facing a parole revocation from arrest to actual revocation, including screening, time periods, and hearing rights. Discover common violations and practical defense tactics.

MCLE: 1 Hour; 1 Hour Legal Specialization in Criminal Law

14 [TE] Friday, January 23 1:45 pm - 2:45 pm

Discovery Exceptions for Trusts and Estates Lawyers

Explore how the "fiduciary exception" dramatically restricts the scope of attorney-client privilege under California and Federal law, especially as regards issues in representing trusts and estates clients.

MCLE: 1 Hour Legal Ethics; 1 Hour Legal Specialization in Estate Planning

15 [EL] Friday, January 23 1:45 pm - 2:45 pm

Shoreline Beach Erosion: Overview of Legal Issues

Each potential solution to beach erosion presents its own legal concerns, ranging from compliance with the relevant Acts to interference with property rights. Identify and discuss the potential implications and issues.

MCLE: 1 Hour

16 [BL] Friday, January 23 1:45 pm - 2:45 pm

Workers' Compensation Reform—What It Really Means for California Employers, Insurers, and Lawyers

Hear a brief review of the State Auditor's report on the California Workers' Compensation crisis, and discuss the recently enacted reforms, their impact on rates, and the new legislation for funding CIGA's anticipated deficit.

MCLE: 1 Hour

17 [PL] Friday, January 23 1:45 pm - 2:45 pm

Local Government Agency Open Meetings Law (Brown Act)

Get an overview of the Brown Act—the local government agency open meeting law—and discuss the perils of “serial” meetings.

MCLE: 1 Hour

18 [LT] Friday, January 23 3:00 pm - 5:00 pm

Personal Injury Suits Against California Public Entities

Our panelists will address the mechanics of personal injury suits against public entities, with an emphasis on how these suits differ legally, procedurally, and tactically from suits against private defendants.

MCLE: 2 Hours

19 [WC] Friday, January 23 3:00 pm - 5:00 pm

The ABCs of Workers' Compensation Law – A Fundamental Overview of the Workers' Comp Laws in California (Part 1 of 3)

This introductory-level review covers the substantive law of workers' compensation as it is practiced in California, including the recent changes that took effect on January 1. (Part 2 is #37 and Part 3 is #61)

MCLE: 2 Hours; 2 Hours Legal Specialization in Workers' Compensation Law

20 [FL] [IN] Friday, January 23 3:00 pm - 5:00 pm

International Custody Abduction

Find out what to do about custody abduction into countries party to the Hague Convention and into Islamic countries, including post-abduction remedies and mediation alternatives.

MCLE: 2 Hours; 2 Hours Legal Specialization in Family Law

21 [TE] Friday, January 23 3:00 pm - 5:00 pm

Medi-Cal 101

Review the rules governing eligibility for Medi-Cal benefits for nursing home care, followed by strategies for obtaining benefits for both married and unmarried persons and for avoiding recovery claims from the Department of Health Services.

MCLE: 2 Hours; 2 Hours Legal Specialization in Estate Planning

22 [RP] Friday, January 23 3:00 pm - 5:00 pm

Mold—A Four-Letter Word

Gain an overview of the toxic mold problem and hear a discussion of the issues surrounding investigation, health effects, remediation, litigation, insurance, and recent cases.

MCLE: 2 Hours

23 [LL] Friday, January 23 3:00 pm - 5:00 pm

Affirmative Action, Stereotypes, and the Elimination of Racial Bias in the Legal Profession

Our panel will discuss the historical development of racism in the United States, its impact on the legal profession, and how the profession can combat racial bias in its ranks.

MCLE: 2 Hours Elimination of Bias in the Legal Profession

24 [AN] Friday, January 23 5:15 pm - 6:15 pm

Recent Developments in Antitrust Law

This overview of recent developments in antitrust law includes discussion of cases involving the credit card industry (such as *United States v. Visa*) and exclusionary conduct (such as *Conwood v. United States Tobacco Co.*).

MCLE: 1 Hour

25 [LP] Friday, January 23 5:15 pm - 6:15 pm

The Lawyer's Guide to Fact Finding and Legal Research on the Internet (or What They Never Taught You in Law School)

The ABA authors of *The Lawyer's Guide to Fact Finding on the Internet* show you how to find free factual information that will help win that case or complete that transaction.

MCLE: 1 Hour

26 [CL] Friday, January 23 5:15 pm - 6:15 pm

To Impeach or Not to Impeach: What Is the Question?

Hear a primer on impeaching witnesses with prior inconsistent statements and convictions. Discuss when it is proper to impeach witnesses and how to lay the foundation for the greatest impact.

MCLE: 1 Hour; 1 Hour Legal Specialization in Criminal Law

27 [BL] Friday, January 23 5:15 pm - 6:15 pm

Organizing a California Professional Corporation

Find out how to organize a professional corporation in California, including how to deal with incorporation, ownership and control restrictions, name restrictions, licensing board oversight, and the key differences between general business corporations and professional corporations.

MCLE: 1 Hour

28 [IP] Friday, January 23 5:15 pm - 6:15 pm

The Advent of the Madrid Protocol

Learn how your clients can maximize their international trademark protection in an expeditious and cost-effective manner, now that the Madrid Protocol has made it possible to file a single trademark application covering multiple countries.

MCLE: 1 Hour

29 [PL] Friday, January 23 5:15 pm - 6:15 pm

Government Code Tort Claims Act: Substance and Procedure

Examine both the substantive and the procedural aspects of the California Tort Claims Act, which governs the liability and immunities for state and local governments in California.

MCLE: 1 Hour

30 [LP] Saturday, January 24 8:30 am - 9:30 am

Human Resources 101—What Every Lawyer Needs to Know to Attract and Motivate Employees

Learn how to hire, motivate, and retain associates and staff and how to develop a diversity policy. The program covers interviewing, orientation programs, compensation, incentive plans, and performance evaluations.

MCLE: 1 Hour Elimination of Bias in the Legal Profession

31 [LT] Saturday, January 24 8:30 am - 9:30 am

Business and Professions Code Section 17200

Discuss recent trends and developments under Business and Professions Code §17200, and explore strategies from both the plaintiff and defense perspective.

MCLE: 1 Hour

32 [TE] Saturday, January 24 8:30 am - 9:30 am

Drafting Settlement Agreements: White-Water Rafting or Smooth Sailing

Want to draft effective settlement agreements? Find out when a “deal” becomes “enforceable,” why there’s no such thing as “boilerplate,” and how to survive a challenge to the validity of your settlement agreement.

MCLE: 1 Hour; 1 Hour Legal Specialization in Estate Planning

33 [RP] Saturday, January 24 8:30 am - 9:30 am

Resisting One-Sided SNDAs and Estoppel Certificates

Practitioners representing tenants, borrowers/landlords, or lenders will gain the background necessary to review or negotiate Subordination, Non-Disturbance and Attornment Agreements (SNDAs) and Estoppel Certificates.

MCLE: 1 Hour

34 [EL] Saturday, January 24 8:30 am - 9:30 am

Ethical Dilemmas in Legal Practice: Environmental Lawyers’ Perspectives

Our panelists, accomplished practitioners of environmental law, will discuss and analyze ethical issues that prosecutors, plaintiffs’ attorneys, and defense attorneys may encounter in practice.

MCLE: 1 Hour Legal Ethics

35 [PL] Saturday, January 24 8:30 am - 9:30 am

12 Fundamental Rules of Appellate Practice

This program provides valuable practice tips for public lawyers involved with administrative and traditional writs of mandate and appeals, along with warnings about typical pitfalls to avoid.

MCLE: 1 Hour

36 [SS] Saturday, January 24 9:45 am - 11:45 am

Advanced Mediation Strategies for the Sophisticated Negotiator—10 Guaranteed Ways to Get Better Results for Your Clients in Mediation

Experienced practitioners will find more ways to settle cases favorably and will learn about ethical dilemmas that can arise in negotiations.

MCLE: 2 Hours; 1 Hour Legal Ethics

37 [WC] Saturday, January 24 9:45 am - 11:45 am

Following the Yellow Brick Road – A Fundamental Overview of the Workers’ Comp Practice and Procedure at the WCAB (Part 2 of 3)

This introductory class acquaints the new practitioner with the twists, turns, and pitfalls in practicing before the Workers’ Compensation Appeals Board (Part 1 is #19 and Part 3 is #61)

MCLE: 2 Hours; 2 Hours Legal Specialization in Workers’ Compensation Law

38 [CL] Saturday, January 24 9:45 am - 11:45 am

Jury Selection Process: Tips & Tactics in Criminal & Civil Trials

Learn how to use rhetorical theory to analyze prospective jurors for both criminal and civil trials, complete with sample questions. Hear ways to present yourself and client in the most favorable light.

MCLE: 2 Hours; 2 Hours Legal Specialization in Criminal Law

39 [FL] Saturday, January 24 9:45 am - 11:45 am

Moore/Marsden Issues and the *Bono* Case (co-sponsored by ACFLS)

Review the application of the Moore/Marsden analysis to assets, and consider the impact of the *Bono* case.

MCLE: 2 Hours; 2 Hours Legal Specialization in Family Law

40 [IN] Saturday, January 24 9:45 am - 11:45 am

Immigration Compliance for Employers/Employees and What to Expect When the ICE-man Cometh

Experienced practitioners and an official from the Department of Homeland Security’s Immigration and Customs Enforcement discuss compliance issues facing employers and employees, enforcement hot spots, and what those caught in the “removal net” can expect.

MCLE: 2 Hours; 2 Hours Legal Specialization in Immigration Law

41 [TX] Saturday, January 24 9:45 am - 11:45 am

The Big Three of California Taxes—Income, Property and Sales Tax: What Lawyers Need to Know to Protect Their Clients

Review some of the major issues you may encounter regarding the big three types of California taxes—income, sales, and property. Come away better prepared to plan for the transactions of your clients.

MCLE: 2 Hours; 2 Hours Legal Specialization in Taxation Law

42 [IP] Saturday, January 24 9:45 am - 11:45 am

Domain Names Practice Update: From Registration to Recovery

Take a tour through the tips, tricks, and realities of domain acquisition and recovery, including the choice of registrar, arbitration forum, and jurisdiction; dealing with cybersquatters; emerging acquisition mechanisms; and changes at ICANN.

MCLE: 2 Hours

43 [SS] Saturday, January 24 1:45 pm - 3:45 pm

Avoiding Conflicts of Interest and Other Ethical Traps in Representing Multiple Clients

Professor Kevin Mohr, head of COPRAC, presents a clear and concise roadmap to potential conflicts of interest, pointing out the traps and pitfalls through real cases and hypotheticals that can save you from professional liability or State Bar sanctions.

MCLE: 2 Hours Legal Ethics

44 [LT] Saturday, January 24 1:45 pm - 3:45 pm

Insurance Law for Litigators

This panel will discuss critical insurance concepts such as the duty to defend, bad faith, the duty to indemnify, Cumis counsel, and other issues of interest to litigators.

MCLE: 2 Hours

45 [IN] Saturday, January 24 1:45 pm - 3:45 pm

Ethical and Other Issues in International Arbitration

Our panel of experienced practitioners will provide practical advice on contract language and drafting, the selection of arbitrators and associated ethical problems, ethical issues under international rules, enforcement of settlements, and so on.

MCLE: 2 Hours; 1 Hour Legal Ethics

46 [TE] Saturday, January 24 1:45 pm - 3:45 pm

The ABCs of RMDs: Understanding the Current Rules on Retirement Plans

Review the finalized rules for required minimum distribution from qualified plans and IRAs and how these assets may be integrated into your client's estate plan.

MCLE: 2 Hours; 2 Hours Legal Specialization in Estate Planning

47 [RP] Saturday, January 24 1:45 pm - 3:45 pm

Righteous or Wrongful Eviction 2004—Strategies for Ethical and Effective Representation

What can—and should—you do to achieve the best results for your landlord and tenant clients in eviction and wrongful eviction matters?

MCLE: 2 Hours; 1 Hour Legal Ethics

48 [BL] Saturday, January 24 1:45 pm - 3:45 pm

Bankruptcy 101: What Every Business Lawyer Needs to Know

Hear an overview of bankruptcy law for business lawyers, including issues surrounding automatic stay, the effect of bankruptcy on non-bankruptcy litigation, landlord-tenant issues, objections to discharge, preferences, and fraudulent transfers.

MCLE: 2 Hours

49 [LP] Saturday, January 24 4:00 pm - 5:00 pm

Overcoming E-Mail Overload

Overcome e-mail overload by managing your inbox and establishing effective retrieval systems. Learn how to process e-mail, set up folders, use filters, and coordinate action items with your calendar.

MCLE: 1 Hour

50 [LT] Saturday, January 24 4:00 pm - 5:00 pm

Writ Practice in the Court of Appeals

Examine some commonly used writs, explore procedural requirements, and learn about the criteria used by the court for grant or denial of writ petitions.

MCLE: 1 Hour

51 [CL] Saturday, January 24 4:00 pm - 5:00 pm

Foundation Requirements for the Introduction of Evidence and Exhibits

Find out the requirements for introducing evidence, whether it is a photo, statement, exhibit, tapes, writings, or something else.

MCLE: 1 Hour; 1 Hour Legal Specialization in Criminal Law

52 [FL] Saturday, January 24 4:00 pm - 5:00 pm

You May Still Have a Chance to Get Things Right: Set-Aside Motions Under Family Code Section 2120 *et. seq.*

Family law and appellate specialists trace the decisions construing Family Code Section 2120 *et. seq.* and discuss tactical concerns and potential pitfalls in both trial and appellate courts.

MCLE: 1 Hour; 1 Hour Legal Specialization in Family Law

53 [EL] Saturday, January 24 4:00 pm - 5:00 pm

A Woman's Place Is in...Environmental Law!

A panel of women environmental lawyers discuss the unique experience of practicing environmental law, including how gender bias does and does not impact their practice.

MCLE: 1 Hour Elimination of Bias in the Legal Profession

54 [TX] Saturday, January 24 4:00 pm - 5:00 pm

Tax and Estate Planning Considerations Before Marriage and During Dissolution

Couples contemplating marriage or divorce must take estate planning actions and consider the tax ramifications. Find out how to advise them.

MCLE: 1 Hour; 1 Hour Legal Specialization in Taxation Law

55 [SS] Sunday, January 25 9:00 am - 10:00 am

From Stone and Chisel to a New Era in a Paperless Information Technology

You can work more effectively and cost-efficiently by using digital tools to manage information. Learn hands-on techniques for using scanning, OCR (optical character recognition), Adobe Acrobat, and other digital solutions.

MCLE: 1 Hour

56 [LP] Sunday, January 25 9:00 am - 10:00 am

How to Become More Profitable in the Business of Law

Are your revenues increasing but profits decreasing? We will discuss ways to increase both. Coach Poll will provide answers to your most burning questions.

MCLE: 1 Hour

57 [LT] Sunday, January 25 9:00 am - 10:00 am

Recent Developments in Summary Judgment: *Aguilar* and Beyond

A discussion of recent developments in summary judgment law and procedure.

MCLE: 1 Hour

58 [CL] Sunday, January 25 9:00 am - 10:00 am

Discovery Issues in State and Federal Courts

Hear a primer on how to obtain discovery for state cases, whether it is from the Federal or State government, that would benefit your client.

MCLE: 1 Hour; 1 Hour Legal Specialization in Criminal Law

59 [EL] Sunday, January 25 9:00 am - 10:00 am

A Brownfields Primer: What Every Environmental Lawyer Should Know About Buying or Selling Contaminated Property

How do you address environmental liability arising under Federal and State law in connection with buying or selling contaminated properties? Learn about typical provisions in purchase agreements, cleanup standards, "no further action" letters, and environmental insurance.

MCLE: 1 Hour

60 [IP] Sunday, January 25 9:00 am - 10:00 am

Technology Transfer in Practice: Formation to Litigation of University Deals

Because of academe's diverse goals, interests, people, and traditions, university technology transfer presents special problems for lawyers. Our panel addresses the tech transfer context, types of transactions, and issues affecting litigation.

MCLE: 1 Hour

61 [WC] Sunday, January 25 10:15 am - 12:15 pm

The Care and Feeding of the Injured Worker: A Fundamental Review of Representing Injured Workers Before the WCAB Including Ethical Considerations (Part 3 of 3)

Gain an introduction to the intricacies of applicant's practice, considerations in taking a case, and some of the ethical considerations involved in the workers' compensation arena. (Part 1 is #19 and Part 2 is #37)

MCLE: 2 Hours; 1 Hour Legal Ethics; 2 Hours Legal Specialization in Workers' Compensation Law

62 [FL] Sunday, January 25 10:15 am - 12:15 pm

The New World: Civil Unions in California

Come hear an in-depth discussion of the new civil union law going into effect on January 1, 2005.

MCLE: 2 Hours; 2 Hours Legal Specialization in Family Law

63 [IN] Sunday, January 25 10:15 am - 12:15 pm

The Fundamentals of Letter of Credit Law

This program will set out the basics of Letters of Credit. Find out how commercial letters of credit facilitate international trade and why a standby letter of credit is better than a guarantee.

MCLE: 2 Hours

64 [LL] Sunday, January 25 10:15 am - 12:15 pm

2003 in Review: Labor & Employment Law Update

Come to this review of the major events, issues, and cases in labor and employment law in 2003, from both the plaintiff/employee and management perspectives.

MCLE: 2 Hours

65 [TX] Sunday, January 25 10:15 am - 12:15 pm

Options for Family Philanthropy: Private Foundations, Community Foundations and Supporting Organizations

What are the most effective ways to organize family philanthropy?

This presentation will examine private foundations, community foundation donor options (such as donor-advised funds), and supporting organizations, with special attention to foundation management and administration.

MCLE: 2 Hours; 2 Hours Legal Specialization in Taxation Law

66 [BL] Sunday, January 25 10:15 am - 12:15 pm

Drafting Effective Arbitration Clauses for Critical Business Transactions

Drafting an effective arbitration clause for business transactions requires attention to recent court decisions, Judicial Council "rules," the Federal Arbitration Act, and ethical issues. This interactive session will cover those facets and more.

MCLE: 2 Hours; 1 Hour Legal Ethics

Ticketed Events

The following special optional ticketed events are offered. Sign-up for these events on your registration form. Space is limited, reserve early.

FRIDAY LUNCHEON PROGRAM

12:15 pm - 1:30 pm

Committee on Professional Liability Insurance

Legal Malpractice Insurance—State of the Market

A variety of issues will be discussed covering the trends in today's malpractice market, availability of coverage and ways to avoid malpractice claims.

Presented by: John (Jed) Hurley, Carol Kuluva, Michael Bradley

MCLE: 1 Hour Legal Ethics

Select ticketed event #67. \$38 per person.

SATURDAY LUNCHEON PROGRAM

12:15 pm - 1:30 pm

Drugs, Alcohol, Depression – Oh My!

What do you do when you or an attorney close to you has a substance abuse, alcohol or emotional distress problem? Learn to recognize the signs.

Presented by: Dr. James Tracy

MCLE: 1 Hour Prevention, Detection and Treatment of Substance Abuse/Emotional Distress

Select ticketed event #68. \$38 per person.

SUNDAY BREAKFAST PROGRAM

7:30 am - 8:45 am

Law Practice Management & Technology Section

Diversifying the Workplace with Attorneys of Color in a Competitive Legal Market

Discuss the challenges in a competitive legal market facing both employers (recruiting, retaining, and promoting attorneys of color) and attorneys (finding and maintaining employment).

Presented by: Craig Holden

MCLE: 1 Hour Elimination of Bias in the Legal Profession

Select ticketed event # 69. \$25 per person.

Register Online at www.calbar.org/sei

Registration Fee includes admission to all courses. Up to 16 hours of MCLE credit available for one low registration fee. Ticketed events are an additional fee and offer an extra 3 hours of MCLE credit.

For advance registration, complete this Registration Form and the Course Selector on the back. Keep a photocopy for your records and mail or fax before the January 12, 2004, deadline.

Use a separate form for each registrant.

ONLINE AT:

www.calbar.org/sei

BY FAX:

415-538-2368. Credit card registrations only. If advance registration form is faxed, do not mail original form. Fax registrations cannot be confirmed by telephone but you will receive written confirmation. Please keep a copy of your forms.

BY MAIL:

Program Registrations/SEI, State Bar of California, 180 Howard Street, San Francisco, CA 94105

REGISTRATION:

Please print or type name as it should appear on name badge.

Name _____

CA State Bar Number _____

Phone Number _____

Firm _____

Address _____

City, State, Zip _____

Fax Number _____

E-mail _____

Your name may be released to other attendees/sponsors/exhibitors.

For registration information call (415)538-2508. For Special Assistance please call (415)538-2223.

Non-Lawyer Spouse/Guest Name _____

(If your spouse/guest is not an attorney, registration is complimentary. If your spouse/guest is an attorney he or she must complete a separate form and pay the registration fee.)

FEES

(Check one. After January 12 and On-site registration will be \$375; Does Not Include Section Membership)

- ☐ Section Member \$295
☐ Non-Section Member \$350*

Total Registration Fee = _____

*Non-Section Member fee includes enrollment in one Section for the year 2004. Select below:

- | | |
|--|--|
| <input type="checkbox"/> Antitrust & Unfair Competition (AN) | <input type="checkbox"/> Law Prac. Mgmt. & Tech (LP) |
| <input type="checkbox"/> Business Law (BL) | <input type="checkbox"/> Litigation (LT) |
| <input type="checkbox"/> Criminal Law (CR) | <input type="checkbox"/> Public Law (PL) |
| <input type="checkbox"/> Environmental Law (EL) | <input type="checkbox"/> Real Property (RP) |
| <input type="checkbox"/> Family Law (FL) | <input type="checkbox"/> Solo & Small Firm (SS) |
| <input type="checkbox"/> Intellectual Property (IP) | <input type="checkbox"/> Taxation (TX) |
| <input type="checkbox"/> International Law (IN) | <input type="checkbox"/> Trusts & Estates (TE) |
| <input type="checkbox"/> Labor Law (LL) | <input type="checkbox"/> Workers' Comp (WC) |

Enrollment in additional Section(s):

Check above boxes _____ @ \$55 per new section = _____

TICKETED EVENTS

Friday, January 23, Luncheon/Program #67

MCLE: 1 Hour Legal Ethics

_____ @ \$38 per person = _____ (67)

Saturday, January 24, Luncheon/Program #68

MCLE: 1 Hour Prevention, Detection & Treatment of Substance Abuse/Emotional Distress

_____ @ \$38 per person = _____ (68)

Sunday, January 25, Breakfast/Program #69

MCLE: 1 Hour Elimination of Bias in the Legal Profession

_____ @ \$ 25 per person = _____ (69)

TOTAL AMOUNT ENCLOSED OR TO BE CHARGED FOR REGISTRATION FEES, SECTION ENROLLMENTS & TICKETED EVENTS = \$ _____

Registration and/or ticket refund requests must be in writing and be received by the State Bar by January 12, 2004 and are subject to a \$50 service charge. Refunds are not available after January 12.

PAYMENT METHOD

Registration fees may be paid by check, VISA or MasterCard (no other credit cards will be accepted.) Make checks payable to the State Bar of California.

- ☐ VISA or ☐ MasterCard

Account # _____ Exp. Date _____

Cardholder's Name _____

Cardholder's Signature _____

Deadline: January 12, 2004

Course Selector

YOUR NAME _____ YOUR BAR NUMBER _____

Check appropriate boxes below for the programs you wish to attend. Retain a copy for your records.
Sign up for the ticketed event programs on Registration Form.

FRIDAY, JANUARY 23

8:30 am - 9:30 am (1 Hour)

- ☐ 1 [LP] Current Events in Legal Ethics
- ☐ 2 [TE] FLPs: Is it Time for a Recall?
- ☐ 3 [RP] Current Issues in Home Buying
- ☐ 4 [TX] What an Attorney Should Know Before Organizing a Nonprofit Corporation
- ☐ 5 [IP] The Ten Things Every Corporate Attorney Should Know About IP

9:45 am - 11:45 am (2 Hours)

- ☐ 6 [SS] Advanced Trial Preparation and Advocacy Practice
- ☐ 7 [FL] Paternity Litigation
- ☐ 8 [IN] [RP] Cross-Border Real Estate Transactions
- ☐ 9 [EL] Current Environmental Issues in California Indian Country
- ☐ 10 [TX] Tiptoeing Through the Minefields - Unique Planning for Individuals With Special Needs: Medi-Cal Planning and Special Needs Trusts
- ☐ 11 [BL] The Hottest Issues in Cyberspace Law

1:45 pm - 2:45 pm (1 Hour)

- ☐ 12 [SS] Collaborative Lawyering - New Frontiers: Expanding the Role of Appropriate Dispute Resolution Beyond Divorce
- ☐ 13 [CL] The Basics of Parole Revocation Defenses
- ☐ 14 [TE] Discovery Exceptions for Trusts and Estates Lawyers
- ☐ 15 [EL] Shoreline Beach Erosion: Overview of Legal Issues
- ☐ 16 [BL] Workers' Compensation Reform - What It Really Means for California Employers, Insurers, and Lawyers
- ☐ 17 [PL] Local Government Agency Open Meetings Law (Brown Act)

3:00 pm - 5:00 pm (2 Hours)

- ☐ 18 [LT] Personal Injury Suits Against California Public Entities
- ☐ 19 [WC] The ABCs of Workers' Compensation Law (Part 1 of 3)
- ☐ 20 [FL] [IN] International Custody Abduction
- ☐ 21 [TE] Medi-Cal 101
- ☐ 22 [RP] Mold—A Four-Letter Word
- ☐ 23 [LL] Affirmative Action, Stereotypes, and the Elimination of Racial Bias in the Legal Profession

5:15 pm - 6:15 pm (1 Hour)

- ☐ 24 [AN] Recent Developments in Antitrust Law
- ☐ 25 [LP] The Lawyer's Guide to Fact Finding and Legal Research on the Internet (or What They Never Taught You in Law School)
- ☐ 26 [CL] To Impeach or Not to Impeach: What Is the Question?
- ☐ 27 [BL] Organizing a California Professional Corporation
- ☐ 28 [IP] The Advent of the Madrid Protocol
- ☐ 29 [PL] Government Code Tort Claims Act: Substance and Procedure

SATURDAY, JANUARY 24

8:30 am - 9:30 am (1 Hour)

- ☐ 30 [LP] Human Resources 101 - What Every Lawyer Needs to Know to Attract and Motivate Employees
- ☐ 31 [LT] Business and Professions Code Section 17200
- ☐ 32 [TE] Drafting Settlement Agreements: White Water Rafting or Smooth Sailing
- ☐ 33 [RP] Resisting One-Sided SNDAs and Estoppel Certificates
- ☐ 34 [EL] Ethical Dilemmas in Legal Practice: Environmental Lawyers' Perspectives
- ☐ 35 [PL] 12 Fundamental Rules of Appellate Practice

9:45 am - 11:45 am (2 Hours)

- ☐ 36 [SS] Advanced Mediation Strategies for the Sophisticated Negotiator - 10 Guaranteed Ways to Get Better Results for Your Clients in Mediation
- ☐ 37 [WC] Following the Yellow Brick Road - (Part 2 of 3)
- ☐ 38 [CL] Jury Selection Process: Tips & Tactics In Criminal & Civil Trials
- ☐ 39 [FL] Moore/Marsden Issues and the *Bono* Case (co-sponsored by ACFLS)
- ☐ 40 [IN] Immigration Compliance for Employers/Employees and What to Expect When the ICE-man Cometh
- ☐ 41 [TX] The Big Three of California Taxes - Income, Property and Sales Tax: What Lawyers Need to Know to Protect Their Clients
- ☐ 42 [IP] Domain Names Practice Update: From Registration to Recovery

1:45 pm - 3:45 pm (2 Hours)

- ☐ 43 [SS] Avoiding Conflicts of Interest and Other Ethical Traps in Representing Multiple Clients
- ☐ 44 [LT] Insurance Law for Litigators
- ☐ 45 [IN] Ethical and Other Issues in International Arbitration
- ☐ 46 [TE] The ABCs of RMDs: Understanding the Current Rules on Retirement Plans
- ☐ 47 [RP] Righteous or Wrongful Eviction 2004 - Strategies for Ethical and Effective Representation
- ☐ 48 [BL] Bankruptcy 101: What Every Business Lawyer Needs to Know

4:00 pm - 5:00 pm (1 Hour)

- ☐ 49 [LP] Overcoming E-mail Overload
- ☐ 50 [LT] Writ Practice in the Court of Appeals
- ☐ 51 [CL] Foundation Requirements for the Introduction of Evidence and Exhibits
- ☐ 52 [FL] You May Still Have a Chance to Get Things Right: Set-Aside Motions Under Family Code Section 2120 *et. seq.*
- ☐ 53 [EL] A Woman's Place Is in...Environmental Law!
- ☐ 54 [TX] Tax and Estate Planning Considerations Before Marriage and During Dissolution

SUNDAY, JANUARY 25

9:00 am - 10:00 am (1 Hour)

- ☐ 55 [SS] From Stone and Chisel to a New Era in a Paperless Information Technology
- ☐ 56 [LP] How to Become More Profitable in the Business of Law
- ☐ 57 [LT] Recent Developments in Summary Judgment: *Aguilar* and Beyond
- ☐ 58 [CL] Discovery Issues in State and Federal Courts
- ☐ 59 [EL] A Brownfields Primer: What Every Environmental Lawyer Should Know About Buying or Selling Contaminated Property
- ☐ 60 [IP] Technology Transfer in Practice: Formation to Litigation of University Deals

10:15 am - 12:15 pm (2 Hours)

- ☐ 61 [WC] The Care and Feeding of the Injured Worker (Part 3 of 3)
- ☐ 62 [FL] The New World: Civil Unions In California
- ☐ 63 [IN] The Fundamentals of Letter of Credit Law
- ☐ 64 [LL] 2003 in Review: Labor & Employment Law Update
- ☐ 65 [TX] Options for Family Philanthropy: Private Foundations, Community Foundations and Supporting Organizations
- ☐ 66 [BL] Drafting Effective Arbitration Clauses for Critical Business Transactions

General Information

AIR TRAVEL

United Airlines offers discounts up to 10% off regular coach fares and 5% off discounted fares. Mileage Plus credit does apply. To reserve your flights, book now by calling the United Convention Desk at (800) 521-4041 and mention account #550QX.

HOTEL INFORMATION

DEADLINE: December 23, 2003

Loews Santa Monica Beach Hotel, located at 1700 Ocean Avenue, Santa Monica, California 90401, is headquarters to the Section Education Institute.

Reserve accommodations before the December 23, 2003 deadline.

A block of rooms has been reserved at the rate of \$197 single or double occupancy plus tax per night. Be sure to mention The State Bar of California Section Education Institute to get the group rate. Reservations must be made by December 23, 2003. Reservations made after December 23 will only be accepted on a space-available basis.

Room reservations are accepted by call-in only.

To make reservations call (310) 458-6700 between 6:00 am – 8:00 pm daily.

Loews Santa Monica Beach Hotel is a city resort with endless ocean views, and is situated on the edge of the Pacific, just west of Los Angeles. This Four-Diamond beach front property features award-winning dining and fitness and health spa. Recently renovated, the space is airy and immaculate. But the best feature of all can only be seen in the evening — gorgeous Pacific Ocean sunsets. The hotel offers private access to miles of magnificent beach.

Located blocks away from world-class shopping and historic Santa Monica Pier; minutes away from Beverly Hills, Century City, West L.A.; and a short drive from downtown L.A., Universal Studios, and Disneyland; and 20 minutes from Los Angeles Intl. Airport.

To Make Your Room Reservation You Must Call Between 6:00 am– 8:00 pm at (310) 458-6700



PARKING

Parking at Loews is available at the rate of \$9 per day for non-registered hotel guests during the event only.

Overnight, additional rates will apply.

Hotel Guests: Parking is \$23 with 24 hour in and out privileges, valet only. Parking rates are subject to change.

REGISTRATION/PROGRAM CHANGES

Advance registration deadline is **JANUARY 12, 2004.**

Fees are \$295 Section members; \$350 Non-section members; after January 12 and on-site registration is \$375 (Late and onsite fee does not include section membership)

Registration and/or ticket refund requests must be in writing and received by January 12, 2004, and are subject to a \$50 service charge.

Occasionally changes in the programs are made in response to speaker availability, participant demand or unforeseen circumstances. We will do everything we can to insure participant satisfaction. The State Bar of California Office of Section Education & Meeting Services is a State Bar of California approved MCLE provider.

QUESTIONS

For registration information please call (415) 538-2508. For program content/section information or Special Assistance call Tricia Horan at (415) 538-2223.

STATE BAR EDUCATION FOUNDATION

Section Education Institute
180 Howard Street
San Francisco, CA 94105-1639

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Join us in Santa Monica for an extensive selection of quality CLE programs and special events offered by the Sections of the State Bar of California.

January 23-25, 2004

Loews • Santa Monica

GROUP 1 (A-G)

Period: 2/1/01 - 1/31/04

Deadline: 02/01/2004

GROUP 2 (H-M)

Period: 2/1/03 - 1/31/06

Deadline: 02/01/2006

GROUP 3 (N-Z)

Period: 2/1/02 - 1/31/05

Deadline: 02/01/2005

WHY YOU SHOULD JOIN US

- One low registration fee gives full choice among all concurrent workshops and programs. (Ticketed Events require an additional Fee)
- Earn up to 19 hours of credit in one weekend.
- Receive a collection of comprehensive written materials and up-to-date information on the latest issues and trends in the law.
- Earn legal specialization credit in Criminal Law, Estate Planning, Family Law, Immigration Law, Taxation, and Workers' Compensation Law.
- Get fresh ideas, current tips, and techniques in communications, management issues, and technology.
- Renew and expand your network of colleagues. Receive guidance and advice from noted practitioners.
- Have your learning environment serve as the perfect weekend getaway for you, your family, and friends.

MCLE REQUIREMENT

Total Hours Required - 25 hours required

Special Requirements within the total hours required

Legal Ethics - 4 hours required

Detection/Prevention of Substance Abuse - 1 hour required

Elimination of Bias in the Legal Profession - 1 hour required

Register Online at
www.calbar.org/sei